



## Distressed Seller Script for Motivated Sellers

(this script is used for sellers that are looking to sell their house)

Thank you for calling the Distressed Real Estate Institute This is <insert your name>

Can I please have your name? \_\_\_\_\_

What is the best phone number to reach you at? \_\_\_\_\_

What is your email address? \_\_\_\_\_

What is the Address of the Property that you want to sell?

\_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

How many bedrooms and bathrooms are there? \_\_\_\_\_

What type of property is it? (Single Family Home/Duplex/Condo/Townhouse)

\_\_\_\_\_

Do you know the approximate square footage under air? \_\_\_\_\_

Do you own this property? \_\_\_\_\_

How long have you owned it? \_\_\_\_\_

How much are you looking to sell it for? \_\_\_\_\_

Why are you selling? \_\_\_\_\_

Is the property occupied or vacant? \_\_\_\_\_

Does the house need any repairs? \_\_\_\_\_

Do you know how much your property would rent for? \_\_\_\_\_

How soon do you need to sell? \_\_\_\_\_

Is the house listed for sale? \_\_\_\_\_

Does the property need any repairs? \_\_\_\_\_

Thank you for all the information. Our acquisitions manager will be back in the office tomorrow, and I will make sure that they get your information. If they are interested in purchasing your property they will call you to set up a time to come look at the property.